



Kevin Zwolinski
Managing Director

Kevin Zwolinski is Managing Director of Click-On Logistics and started his professional career as a Project Engineer for Mannesmann working both in Germany and in the UK. In this role, he was responsible for the design and implementation of mechanised and automated warehousing solutions. He then went on to undertake an MSc at Cranfield University in 1983, where he was awarded "Best Technological Thesis". He has maintained links with academia since then, and he successfully undertook the Business Growth & Development Programme (BGP) at Cranfield recently as part of the Click-On Logistics business development and planning.

He has worked in management consultancy for 20 years, including 13 years with Price Waterhouse / PwC and 7 years with his own Company. His areas of specific interest include the development and delivery of technical solutions for businesses where financial/ commercial needs must be met. This brings the added dimension of communicating at board level to position the strategic aspects of a project, whilst still ensuring that it is fully delivered at an operational level.



*Supply chain strategy
with real results*

Click-On Logistics is based in Banbury, Oxfordshire, United Kingdom. This is midway between London Heathrow and Birmingham International airports, and therefore we're ideally located for our international clients. In addition, our offices are just three kilometres from junction 11 of the M40 motorway.



*Supply chain strategy
with real results*



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Supply chain strategy with real results

Click-On Logistics Limited is a highly skilled and experienced management consultancy business. We work with our clients both to maximise the efficiency of their supply chain operation, but also to create the best possible and most cost-effective solutions for problems in the same arena.

In order for any consultancy business to really make a positive difference to a supply chain operation, there is clearly a need for great expertise, but, importantly, also a need for a clear understanding of the type of business they're working with. That understanding only comes from experience and, through the number of years our team have worked in supply chain management and in a diverse range of business sectors, we certainly have that understanding.

Our philosophy is to work closely with our clients throughout the complete project life cycle and, in so doing, we hope to enjoy long-term relationships with them where we consistently add value to their businesses.

So in essence, we have the ethos of a multi-national business but with all the agility of a relatively small company. We believe this gives us a competitive advantage and indeed one that could make a significant difference to your supply chain operation.

Since its creation in February 2000, Click-On Logistics has enjoyed rapid but carefully planned growth - largely through reputation and high levels of repeat business. Our client profile mainly features large corporations or fast growth companies undergoing a significant level of change, with perhaps one of our greater strengths being the ability to listen and convert their needs into something that we can genuinely influence.

With significant feedback from these clients, we believe our core strengths can be summarised as:

- *We have pedigrees from the 'Big 5' consulting companies, as well as thorough training as professional management consultants.*
- *We have the desire and capability to see through any recommendation or strategy, and we're always prepared to implement our solutions with clients (not for them).*
- *We work closely alongside, or sometimes within client teams, actively encouraging valuable skills transfer (a real added-value element for the client).*
- *We demonstrate insight into client organisation issues and technical challenges, enabling us to submit thorough proposals.*
- *Our senior team regularly presents at board level, and our presence has 'made the difference' in convincing board members of the strategic benefits for investment.*
- *We have access to technical analysis tools and techniques that are 'fit for purpose' and entirely according to client needs. So we are independent of specific modelling software, and our expertise can assess client needs to establish a 'best fit' solution.*

OVERVIEW OF OUR SERVICES

We support clients in wide ranging projects that include a combination of services to achieve meaningful business solutions. **These include but are not limited to:**

- *Strategy development: Infrastructure strategy and planning; network design; business case development and evaluation*
- *Change management and implementation support*
- *Programme and Project management*
- *Cost reduction*
- *Business analysis and modelling*
- *Structured problem evaluation, diagnosis and solution provision*
- *Risk audit and assessment*
- *Performance measurement and benchmarking*
- *Merger and acquisition support/post merger integration*
- *Software selection and implementation for the supply chain*
- *Warehouse and transport strategy, and operational improvement*
- *Outsourcing and service management*

The above listing is not intended as a menu, as we do not sell products as such: what we do is create workable, tailored solutions to fit client needs.

For more details of our services and to view a range of case studies, please go to our website at www.clickonlogistics.com

